

# OCHRE

## Sales – Soho, New York

OCHRE seeks a highly skilled and motivated salesperson for our SoHo showroom. The primary focus for this position will be generating new customers in NYC and the Tri-state area, while supporting existing accounts. At the core of this position, is the talent to develop strong relationships with clients through exemplary service and maximize sales. Attention to detail is essential as well as thriving in a fast faced environment. We are a close-knit team and are hoping to find the right person to grow within our company

Training will be provided along with competitive compensation including base salary, commission, and health insurance, paid vacation, etc.

### Qualifications & Qualities:

- A minimum of five years' experience working in the luxury interiors market
- Competent user of Microsoft 365 – especially Excel, Sage/CRM and Mailchimp
- Strong business sense – motivated by target achievement
- Enjoy international travel
- Positive attitude and work well in a small team as well as autonomously
- Excellent client facing and presentation skills
- Financial planning and reporting analysis
- Strategy development
- Marketing awareness and application
- Persuasive and with strong negotiation skills
- Initiative

A competitive salary, commission, and discretionary bonus will be offered to the right candidate.

Please send your application with a covering letter to: [careers@ochre.net](mailto:careers@ochre.net)